

GITHUNGURI DAIRY FARMERS CO-OPERATIVE SOCIETY LTD



EXCELLENT CAREER OPPORTUNITY

Githunguri Dairy Farmers Co-operative Society Ltd plays a key role in marketing of its member's milk which is processed and packed in form of pouch packed fresh milk, Tetra Classic fresh milk, lala, butter, ghee and cream under the flagship of "Fresha Dairy Products".

Githunguri Dairy Farmers Co-operative Society Ltd vision is to be a world class producer of dairy brands while the Mission is to consistently provide affordable high quality brands to the market through application of best business practices for the maximization of stakeholders' value.

The society invites applications from suitable candidates to fill the following vacant position.

SALES ASSISTANT

Job purpose: To ensure timely delivery of products to the market and timely stock reconciliations. Ensure proper handling of crates and other returnable packaging materials to minimize breakages and accurate crates and cans stock reconciliations.

Duties and responsibilities but not limited to:-

- Ensure prompt sales and optimum coverage of stocks to the assigned market segment.
- Ensure prompt reconciliation of stocks on daily basis
- Ensure all our products are sold to retailers at the recommended prices.
- Ensure our products are well displayed, clean and in good condition within all the trade levels in your route.
- Daily and accurate account reconciliation - cash, documented debtors and prompt collection when debts are due for payments.

Minimum qualifications, experience and competencies:-

- Diploma in relevant business discipline or social sciences.
- Certificate in Sales and Marketing, Diploma in Sales & Marketing will be an added advantage
- KCSE certificate minimum aggregate C (Minus).
- At least one year experience
- Good negotiation skills.
- Excellent written and verbal communication skills (articulate) coupled with good listening skills.
- Ready to work in any part of the country

Suitably qualified candidates, kindly send your applications enclosing detailed curriculum vitae and contacts of three referees to hr@fresha.co.ke by close on or before **January 18, 2020**. Only shortlisted candidates will be contacted.